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## **DIRECTIVE DI87-10**

# OF THE CYPRUS SECURITIES AND EXCHANGE COMMISSION ON THE PROVISION OF CROWDFUNDING SERVICES IN RESPECT OF TRANSFERABLE SECURITIES

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	The Cyprus Securities and Exchange Commission, in accordance with the powers vested in it by virtue of section 96 of the Investment Services and Activities and Regulated Markets Law of 2017, issues the following Directive:							
Short title	This Directive will be cited as the Directive on the provision of crowdfunding services in respect of transferable securities							
Interpretation	For the purpose of this Directive, unless the context otherwise requires							
	«marketing communications» means any information or communication from a CIF acting as crowdfunding service provider to a client or prospective client about the crowdfunding services of the CIF in respect of transferable securities							
	«Involved persons» means any of the shareholders of the CIF acting as crowdfunding service provider holding a qualifying shareholding of at least 20%, any of its managers or employees, as well as any other person linked directly or by way of control with the aforesaid shareholders, managers or employees.							
	«Key Investment Information Sheet» or «KIIS» means the key information sheet provided under Paragraph 10 of this Directive.							
	«Investor» means any person that acquires transferable securities through a crowdfunding platform, from which platform the investment service under paragraph 1 of Part I of the First Annex to the Law as well as the ancillary service under paragraph 1 of Part II of the First Annex to the Law, are provided to such person							
	«Project owner» means any person that seeks to fund its crowdfunding project through a crowdfunding platform from which platform the investment service under paragraph 7 of Part I of the First Annex to the Law is provided to such person, whereas in case of Subparagraph 5 of Paragraph 5 of the present Directive the ancillary service of Paragraph 3 of Part II of the First Annex to the Law is additionally provided from such platform to the said person							
	«Prospectus Regulation» means Regulation (EU) 2017/1129 of the European Parliament and of the Council of 14 June 2017 on the prospectus to be published when securities are offered to the public or admitted to trading on a regulated market, and repealing Directive 2003/71/EC							

«Law» means the Investment Services and Activities and Regulated Markets Law of 2017 87(I) of 2017.
«Directive» means the present Directive.
«Crowdfunding service provider» or «provider» means a CIF providing crowdfunding services.
«Client» means any natural or legal persons to which a CIF offers investment services and, where applicable, ancillary services.
«Crowdfunding platform» means a publicly accessible internet-based electronic information system operated or managed by a crowdfunding service provider.
«Crowdfunding offer» means any communication by a crowdfunding service provider that contains information which enables prospective investors to decide on the merits of investing into a crowdfunding project.
«Relationship of control» means a situation in which two or more natural or legal persons are linked by control, i.e. by the relationship between a parent undertaking and a subsidiary, in all cases provided for under Article 22, paragraph 1 and 2, of Directive 2013/34/EU, or by a similar relationship between any natural or legal person and an undertaking, whereas any subsidiary of a subsidiary undertaking shall also be considered a subsidiary of the parent undertaking which is at the top of those undertakings.
«Crowdfunding services» means the matching of business funding interest of investors and project owners through the use of a crowdfunding platform and which consist of the following investment services and all or any of the following ancillary services (as the case may be):
<ul><li>(a) Reception and transmission of orders, as further provided under Paragraph 1 of Part I of the First Annex to the Law;</li><li>(b) The placing of financial instruments without firm commitment, as further</li></ul>
provided under Paragraph 7 of Part I of the First Annex to the Law; and (c) ) Safekeeping and administration of financial instruments for the account of clients, including custodianship and related services such as cash/collateral management as further provided for under Paragraph 1 of Part II of the First Annex to the Law
(d) Provision of advice to undertakings on capital structure, industrial strategy and related matters and advice and services relating to mergers and the purchase of undertakings, as further provided for under Paragraph 3 of Part II of the First Annex to the Law.
«crowdfunding project» means the business activity that a project owner funds or seeks to fund through the crowdfunding offer.

	is to	carry	out	a se	cicles» or «SPV» means entities whose sole purpose ecuritisation within the meaning of Article 1(2) of 075/2013 of the European Central Bank.			
	Without prejudice to the foregoing provisions, terms used in the present Directive and not construed otherwise, shall have the meaning ascribed thereto in the Law							
	refer	ence	shall	also	s made to the Law in the present Directive, such include any Commission Directive issued in its I as any other applicable Acts of the European Union.			
Subject matter and scope of application	3.	(1)	rega	The Directive regulates the conditions and requirements regarding the provision of crowdfunding services in transferable securities by means of a crowdfunding platform				
		(2)		Dired iders	ctive applies to CIFs acting as crowdfunding service .			
		(3)	(a)		e Directive applies additionally and without prejudice any other applicable obligations, by virtue of:			
				i	The Law or Regulation (EU) 600/2014 and of relevant delegated Acts or Directives and/or			
				ii	Law 242 of 2004 on distant marketing of financial services to consumers and/or			
				iii	The Prevention and Suppression of Money Laundering and Terrorist Financing Law and any Commission Directives issued in its implementation and/or			
				iv	Regulation (EU) 575/2013 and of relevant Delegated Acts and/or			
				V	Commission Directive DI 144-2014-14, DI 144-2014-14(A), DI 144-2007-15 and DI 144-2007-16,			
				vi	Any other applicable legislation or rules			
			(b)	the	e Directive applies without prejudice to any ligations applicable under the Prospectus Regulation, provisions of which prevail in case where a powdfunding offer falls within the scope of application the said Law.			
					PART II			

		ORGANISATIONAL PROVISIONS						
Conditions for taking up the provision of crowdfunding services in respect of transferable securities (Article 7(1) and 70(2)(I) of the Law)	4.	(1)		provision of crowdfunding services by a provider, requires rior consent of the Commission.				
(Article 7(2) of the Law)		(2)	provi subm of the	F that wishes to operate as a crowdfunding services der, must, prior to the commencement of such operations, nit the following information to the Commission by means a relevant standardized Form, which is available on the mission's website:				
			(a)	A program of operations laying down the type of crowdfunding services to be provided as well as the policies and procedures for the selection of the crowdfunding projects.				
			(b)	Description of the situations constituting operational risks.				
			(c)	A description of the crowdfunding service provider's business continuity plan in respect of crowdfunding services, which, taking into account the nature, scale and complexity of the crowdfunding services provided by the crowdfunding service provider, establishes measures and procedures that ensure, in the event of failure of the systems of the crowdfunding service provider, the continuity of the provision of critical services related to existing investments and sound administration of agreements between the crowdfunding service provider and its clients.				
			(d)	A description of the provider's outsourcing arrangements in respect of crowdfunding services, information on the entities to which the outsourcing has taken place and description of the outsourced operations to be discharged.				
			(e)	Description of the provider's procedures to verify the completeness, accuracy and the clarity of information contained in the key investment information sheet.				

		(f)	Description of the arrangements regarding the safe- keeping and administration of clients' financial instruments and funds.
		(g)	In case where the provider will also determine the price of the crowdfunding offer, the risk management framework that is designed to achieve compliance with the requirements on assessing credit risk, as these are laid down in subparagraph 5 of Paragraph 5 and of conducting a fair and appropriate valuation in respect with the relevant crowdfunding project.
		(h)	Description of the arrangements for avoiding conflicts of interest, in particular as regards compliance with the prohibition provided under Paragraph 6 of the Directive and for avoiding and preventing conflicts of interest between clients.
		(i)	The details of the relevant persons involved in the provision of crowdfunding services.
(Article 7(3) and 70(2)(I) of the Law)	(3)	comr and the contract the contr	Commission shall not grant its consent to a CIF to nence acting as a crowdfunding services provider unless until it is totally satisfied that such CIF fully complies with conditions and requirements laid down in the Directive. Commission shall inform the CIF, within 6 months from plete file submission, whether such consent is granted or
(Article 7(1) and 25 (1) of the Law)	(4)	a we provi	F acting as crowdfunding services provider must maintain bsite, through which the crowdfunding platform for the sion of crowdfunding services will be operated and which clusively owned and used by such CIF, without any other ons or entity being entitled or able to deploy any activity soever on the said website.
	(5)	case	orovisions of the present Paragraph apply analogously in of an applicant CIF intending to act as crowdfunding ces provider.
	(6)	evalu	F must pay to the Commission a fee of 3.500 Euro for the lation of the information submitted pursuant to this graph.
			re such information is submitted to the Commission by a which is also extending its authorization or by an applicant

			CIF, only the fees provided for in Directive DI 87-03 shall be paid to the Commission.		
			PART III CONDUCT OF BUSINESS RULES FOR CIFS ACTING AS CROWDFUNDING SERVICES PROVIDERS IN RESPECT OF TRANSFERABLE SECURITIES		
Provision of crowdfunding services (Article 22 of the Law)	5.	(1)	The crowdfunding services provider shall regularly assess its compliance with the requirements laid down in Paragraph 4 and inform the Commission accordingly.		
(Articles 17(3)(a), 24(1) and 25(1) of the Law)		(2)	A provider is not allowed to offer the investment services of portfolio management, as the latter is defined in Paragraph 4 of Part I of the First Annex to the Law and of investment advice, as the latter is defined in Paragraph 5 of Part I of the First Annex to the Law, in relation to any crowdfunding project on its platform.		
(Article 28(2) of the Law)		(3)	A crowdfunding services provider shall not receive any remuneration, discount or nonmonetary benefit for routing investor orders to a particular crowdfunding project either on the crowdfunding platform managed or operated by it, or to a crowdfunding platform managed or operated by any other person.		
(Article 17(3)(a), 24(1) and 25(1) of the Law)		(4)	Where the provision of crowdfunding services takes place through a special purpose vehicle, only one illiquid or indivisible asset can be offered through such a special purpose vehicle. This requirement shall apply on a look-through basis to the underlying illiquid or indivisible asset held by financial or legal structures fully or partially owned or controlled by the special purpose vehicle. The decision to take exposure to the underlying illiquid or indivisible asset shall exclusively lie with investors.		
(Articles 17(5)(b) and 25(1) of the Law)		(5)	In case where a crowdfunding services provider also determines the price of a crowdfunding offer, it additionally must:		
			(a) Undertake, prior to the launch of a crowdfunding offer, a reasonable assessment of the credit risk of the crowdfunding project or of the project owner before the crowdfunding offer is made, including by considering the risk that the crowdfunding project or the project owner will not make one or more repayments in case of a bond or other form of securitised debt by the due date.		

		(b)	Base its credit risk assessment on sufficient information, including on audited accounts covering the two latest financial years, if available:  (i) of which the provider is aware at the time the credit risk assessment is carried out;  (ii) Which have been obtained, where appropriate, from the crowdfunding project or project owner, and, where
			necessary, any other relevant sources of information; and  (iii) Which enables the provider to carry out a reasonable
			credit risk assessment.
		(c)	Establish, implement and maintain clear and effective policies and procedures to enable it to carry out a reasonable credit risk assessment, and publish those policies and procedures.
		(d)	Ensure that the relevant valuation is fair and appropriate
		(e)	Have and use a risk management framework that is designed to achieve compliance with the requirements in points (a) to (d) of this Subparagraph.
(Articles17(5)(b) and 25(1) of the Law)	(6)	The   owne	provider must also conduct a due diligence on the projecters.
(Articles 17(5)(b) and 25(1) of the Law)	(7)		due diligence check provided under the previous paragraph, must include all of the following as a minimum:
		(a)	Written evidence by means of a clean criminal record and a non-bankruptcy certificate or other equivalent official documentation that the project owner, including the latter's ultimate beneficial owners and the persons effectively conducting its business, where applicable, has no criminal record regarding infringements of:  (i) Commercial law;  (ii) Applicable national insolvency law;
			(iii) Applicable national financial services law;

		(iv) Anti-money laundering law, as further defined under Directive (EU) 2015/489;
		(v) Fraud law; or
		(vi) Professional liability obligations (as the case may be).
	(b)	Written evidence that the project owner:
		(i) is not established in a non-cooperative jurisdiction, as recognised by the relevant Union Institutions, or in a high-risk third country pursuant to Article 9(2) of Directive (EU) 2015/849
		(ii) Effectively complies with European Union or internationally agreed tax standards on transparency and exchange of information, in particular with Article 26 of the OECD Model Tax Convention.
	(c)	That the provider is reasonably satisfied as to the completeness, accuracy and clarity of the KIIS provided under Paragraph 10.
	(d)	Disclosure by the project owner whether the crowdfunding project in question has been offered by means of a platform operated by another crowdfunding service provider in the past and whether the said project has failed to reach its capital target.
	(e)	Disclosure by the project owner whether the crowdfunding project in question is being or will be offered (as the case may be) by means of a platform operated by another crowdfunding service provider.
(8)		provider shall not accept crowdfunding projects on its orm, when the requirements of Subparagraph 7 are not ed.
(9)		provider must maintain a record of each facilitated dfunding offer sufficient to demonstrate that:
	(a)	It complies with the requirements of lit. (a)-(b) of Subparagraph 5 of the present Paragraph.
	(b)	The valuation of the crowdfunding offer was fair and appropriate in line with the risk management framework

				down in lit. (e) of Subparagraph 5 of the present graph.
			requi	complies with the minimum due diligence irements laid down in Subparagraphs (6)-(8) of the ent Paragraph
0 (1)		(4)		
Conflicts of interest (Articles 17(3)(a), 24(1), 24(2), 25(1) of the Law	6.	(1)		must establish and implement effective internal e avoidance of conflicts of interest.
		(2)	(4) of Parag	ejudice to the obligation laid down in Subparagraph graph 4 of the Directive, the provider shall not have sipation in any crowdfunding offer on the ng platforms managed or operated by it.
		(3)	project owi	er shall not accept any of the involved persons as a ner in relation to a crowdfunding project on the anaged or operated by it.
		(4)	investors in managed of website, in ensure that conditions a	that accepts any of the involved persons as the projects offered on the crowdfunding platform or operated by it, shall fully disclose this on their cluding the specific offers invested in, and shall t these investments are made under the same as those of other investors and that these investors y any preferential treatment or privileged access to
		(5)		must take all reasonable steps to identify, prevent and publish conflicts of interest between:
			èmpl	, including its shareholders, managers and oyees or any person directly or indirectly linked to foresaid by control and its clients; or
			(b) Two	of its clients.
			` ,	
		(6)	nature and taken to m place by r sufficient categorizati circumstant	er shall clearly disclose to its clients the general for sources of conflicts of interest and the steps itigate those risks. The said disclosure shall take means of a durable medium and shall include information, based on the nature and the ion of the client, so as the latter to take a tiated decision about the service, in the context of conflicts of interest arise.

Safe-keeping of transferable securities  (Article 17(8) and 17(9) of the Law)	7.	(1)	The safe-keeping of the transferable securities acquired in the context of crowdfunding services, shall take place by the crowdfunding services provider, which shall transfer to the project owner the funds received as consideration for the said transferable securities, only after:		
			(a)	The funding target, as laid down in the KIIS has been met; and	
			(b)	The transferable securities have been either physically delivered to the crowdfunding service provider or sufficient evidence of transfer of ownership to the relevant investors has been made available to the crowdfunding services provider.	
			of tra	the avoidance of doubt, any funds received by the dfunding service provider by investors for the acquisition ansferable securities in the context of crowdfunding ces, shall be treated as clients' funds, in accordance with elevant provisions of the Law.	
	platform that can be registed account in the name of the that can be physically delivered.		sferable securities offered by means of a crowdfunding orm that can be registered in a financial instruments unt in the name of the client and all financial instruments can be physically delivered to the crowdfunding services der shall be held in custody.		
		(3)	platfo acco phys	sferable securities offered by means of a crowdfunding orm that cannot be registered in a financial instruments unt opened in the name of the client or cannot be ically delivered to the crowdfunding services provider it be subject to ownership verification and record-keeping.	
Article 17(5)(a) and 17(8) of the Law		(4)	keep	der to comply with its ownership verification and recording obligations under Subparagraph (3), a provider shall re the following as a minimum:	
			(a)	Receive from the clients without undue delay all relevant information it needs in order to perform its ownership verification and record-keeping duties, including relevant information held by third parties.	
			(b)	Receive from the clients sufficient and reliable information, which would lead an industry professional to reasonably conclude that the client has an ownership right over the transferable security subject to ownership verification and record keeping.	

			(c)	Maintain a record of those transferable securities for which it is satisfied that the client holds the ownership. In order to comply with this obligation, the provider shall ensure that:	
				(i) It registers in its record the name of the client and the transferable securities, including their respective notional amounts, for which it is satisfied that the client holds the ownership;	
				(ii) It is able to provide at any time a comprehensive and up to-date inventory of the client's transferable securities, including their respective notional amounts;	
				(iii) For the purpose of fulfilling the requirements of the previous point (ii), the provider shall ensure that there are procedures in place so that registered transferable securities cannot be assigned, transferred, exchanged or delivered without the provider having been informed of such transactions and that the provider shall have access without undue delay to documentary evidence of each such transaction.	
			(d)	Set up and implement escalation procedures for situations where an anomaly is detected including notification of the client if the situation cannot be clarified and, as the case may be, or corrected.	
			(e)	The ownership verification and record-keeping duties of the previous Subparagraphs shall apply on a look-through basis, in case the provision of crowdfunding takes place by means of an spv, as further laid down in Subparagraph (4) of Paragraph 5.	
(Article 25(3)(a) of the Law)		(5)	trans inforr asset	provider shall, when providing safe-keeping of ferable securities in the context of crowdfunding services, its clients the nature and terms and conditions for these to safekeeping services, including references to applicable hall law	
		PART	- IV		
				RENCY OBLIGATIONS	
Provision of information to clients and conducting due diligence (Articles 25(3), 25(4)(a)(ii),	8.	(1)	All information, including marketing communications, addressed to clients or potential clients about the CIF acting as crowdfunding service provider, about the costs and charges related to crowdfunding services or investments, the crowdfunding conditions, including crowdfunding project selection criteria, or about the nature of and risks associated		

25(4)(a) (iii), and 25(5) of the Law)		with com	their crowdfunding services shall be clear, aprehensible, complete and correct.		
	(2	ر pre۱	provider shall publish the information required under the vious Subparagraph, on a clearly designated place of the site provided under Subparagraph (4) of Paragraph 4.		
	(3	refe	provider shall provide to potential clients the information rred to in the previous Subparagraph before entering into ansaction with them.		
Entry knowledge test and simulation of the ability to bear loss (Article 26(3) of the Law)	9. (1	crov	provider shall, before giving prospective investors fulless to invest in the crowdfunding projects on its vdfunding platform, assess whether and which vdfunding services offered are appropriate for the spective investors.		
	(2	provinve	For the purposes of the assessment of Subparagraph (1), the provider shall request information about the prospective investor's basic knowledge and understanding of risk in investing in general and in the types of investments offered on the crowdfunding platform, including information about:		
		(a)	The past investments in transferable securities, including in early or expansion stage businesses.		
		(b)	Any relevant knowledge or professional experience in relation to crowdfunding investments.		
	(3	,	crowdfunding services provider shall review the aforesaid essment every two years.		
	(4	requested Para cons	Where prospective investors do not provide the information required pursuant to Subparagraph (1) of the present Paragraph, or where the crowdfunding services provider considers, on the basis of the information received under Subparagraph (1) of the present Paragraph, that the prospective investor has insufficient knowledge, then it shall:		
		(a)	Inform those prospective investors that the services offered on its platforms may be inappropriate for them; and		

			(b)	Give them a relevant warning.	
		(5)	have	pective investors shall expressly acknowledge that they received and understood the warning issued by the der under Subparagraph 4, on a durable medium.	
(Article 25(1) of the Law)		(6)	The crowdfunding services provider, shall at all times offer investors or prospective investors that also qualify as retained in the possibility to simulate their ability to bear loss calculated as 10% of their net worth, based on the following information:		
			(a)	Regular income and total income, and whether the income is earned on a permanent or temporary basis.	
			(b)	Assets, including financial investments, personal and investment property, pension funds and any cash deposits.	
			(c)	Financial commitments, including regular, existing or future.	
		(7)	Subplinves shall on the provi	pective of the results of the simulation under paragraph (6) of the present Paragraph, prospective stors and investors having availed of the said simulation, not be prevented from investing in crowdfunding projects are crowdfunding platform of the provider; subject to the der requiring them to confirm and declare that they have used and understood the results of the said simulation.	
Key Information Sheet (Articles 25(2)(b), 25(3), 25(4)(a)(ii), 25(4)(a) (iii), and 25(5) of the Law)	10.	(1)	owne requi offer provi	a mandatory prerequisite that the provider requires project ers to submit to it a KIIS, which fully complies with the irements of the present Paragraph before a crowdfunding is made available to prospective investors; and that the ider renders to prospective investors the respective KIIS ach crowdfunding offer.	
		(2)	owne appli owne	KIIS is drawn up under the responsibility of the project er, including the natural persons which are, under the cable national law, responsible for conducting the project er's business (where applicable) and must bear the full e and signature of the said natural persons.	
		(3)		key investment information sheet shall be drafted in at Greek or English language.	
		(4)	and	obligation of Subparagraph (3) applies without prejudice in addition to any other requirements in case of crosser offer, provided under the relevant national law.	

(5)	The KIIS must include all of the following information a minimum:	ıs a
	(a) The information set out in Annex I of the Directive ur observance of the numbering and topical or mentioned therein	
	(b) The following risk warning:	
	«This crowdfunding offer has been neither verified approved by CySEC or any other competent author	
	The appropriateness of your education and knowle have not necessarily been assessed before you wanted access to this investment. By making investment, you assume full risk of taking investment, including the risk of partial or entire los the money invested	vere this this
	Investment in this crowdfunding project entails risks	
	You may not receive any return on your investment	
	This is not a saving product and you should not in more than 10% of your net wealth in crowdfund projects.	
	You may not be able to sell the investment when wish»	you
(6)	The key investment information sheet shall be cle comprehensible, complete and correct and shall not con any footnotes, other than those with quotation of the application. It shall be presented in a stand-alone, durable med which is clearly distinguishable from marke communications and consist of maximum 6 sides of A4-sit paper format if printed.	tain able ium ting
(7)	The provider shall request the project owner to notify change of information in order to be able to keep the investment information sheet updated at all times and for duration of the crowdfunding offer. The investors who have forward interest for the crowdfunding offer shall be immedia informed about any material change to the information in key investment information sheet.	key the put tely

		(8)	proce	provider shall have in place and apply adequate edures to verify the completeness, accuracy and the y of the information contained in the key investment nation sheet.
		(9)	(a)	When the provider identifies a material omission, a material mistake or a material inaccuracy in the key investment information sheet, must immediately inform the project owner and the project owner shall complement or amend that information without undue delay.
			(b)	When the provider identifies a material omission, a material mistake or a material inaccuracy in the key investment information sheet, then it must suspend the crowdfunding offer relating to that key investment information sheet until it has been complemented or amended for a period of no longer than 30 calendar days.
		(10)	(a)	The provider shall immediately inform the investors who have put forward interest for the crowdfunding offer about the identified irregularities, the steps taken and further to be taken by the provider and the option to withdraw their interest for the crowdfunding offer within a reasonable deadline set to this end.
			(b)	If after one month the key investment information sheet has not been complemented or amended to rectify irregularities, then the provider shall cancel the crowdfunding offer and inform the investors thereof by means of a durable medium without undue delay.
		(11)	at lea	provider shall make available the KIIS to the Commission ast (7) business days before it is made available to atial investors.
		(12)	applie subm	obligation to draw up and make available/submit a KIIS es without prejudice to the obligation to draw up and hit a KID in accordance with Regulation (EU) 1286/2014, e applicable.
Bulletin board (Articles 25(3), 25(4)(a)(ii), 25(4)(a) (iii) and 25(5)) of the Law)	11.	(1)	The provider may operate a bulletin board on which it allows its clients to advertise interest to buy and sell transferable securities for crowdfunding purposes which were originally offered on their crowdfunding platforms. The said bulletin board cannot be used to bring together buying and selling interest on transferable securities by means of the provider's protocols or internal operating procedures in a way that results	

			an in	contract. The bulletin board shall therefore not consist of ternal matching system which executes client orders on a ateral basis.
		(2)	Subp the b adve Subp	ovider that allows the advertisement referred to in aragraph (1), shall inform its clients about the nature of ulletin board in accordance and shall require that clients rtising a sale of a transferable security, in accordance with aragraph (1) to also make available the respective key tor information sheet.
		(3)	referi that p Parag adve owne	ovider that allows the advertisement of the interests red to in Subparagraph (1) of the present Paragraph and provides asset safekeeping services in accordance with graph 7 of the Directive, shall require its clients rising such interest to notify it of any changes in ership for the purposes of conducting ownership cation and record-keeping.
		(4)	intere Para	ovider that allows the advertisement of buying and selling ests as referred to in Subparagraph (1) of the present graph, while also suggesting a reference price for the said g and selling interests, shall:
			(a)	inform its clients that the suggested reference price is non-binding.
			(b)	substantiate the suggested reference price.
			(c)	disclose key elements of the methodology.
		(5)	a system a s	re the matching of clients' orders takes place by means of stem managed or operated by the provider, then the der must comply with the provisions of the Law relating to perations of such system, including obtaining the require ational license.
Record-keeping obligations and access to records (Articles17(6), and 26(5) of the Law)	12.	The c	l crowdfu	unding services provider shall:
		(1)	trans on a	all records related to crowdfunding services and relevant actions during the provision of such services to its clients durable medium for five years following termination of the onship with the relevant clients.

		(2)	Ensure that its clients have immediate access to records of the services provided to them at all times.
		(3)	maintain on a durable medium all agreements between the CIF and its clients throughout the business relationship and for five years following its termination.
Marketing communications (Article 25(1), 25(3), 25(4)(a)(ii), 25(4)(a) (iii) and 25(5) of the Law)	13.	(1)	The crowdfunding services provider shall ensure that all marketing communications are clearly identifiable as such.
		(2)	The CIF shall further ensure that the content of marketing communications is fair, clear and not misleading and consistent with the information contained in the key investment information sheet, where already available; or with the information required to be in the key investment information sheet, where the key investment information sheet is yet to be made available.
		(3)	Marketing communications are written in Greek or English language. The said obligation applies without prejudice to any additional obligations provided for under the legislation of EU host Member States or third countries (as the case may be), to produce such communications in a language accepted by the competent authorities of such Member State or third country in which the provider advertises a crowdfunding offer.
		(4)	Without prejudice to the generality of the foregoing, the crowdfunding service provider must suspend and/or cancel a crowdfunding offer on its platform, where it comes to its attention that a project owner at its own initiative or a third person acting on the latter's behalf, carries out promotional activities of the relevant offer, which are:
		(a)	Inconsistent with the information provided for in the KIIS or;
		(b)	Otherwise misleading or false or inaccurate.
			Part VI FINAL PROVISIONS

Entry into force.	14.	The Directive enters into force following its publication on the Official Gazette of the Republic.
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## I. Part A: Information about the project owner and the crowdfunding project

- A. Identity, legal status, ownership, management and contact details
- i. All persons responsible for the information given in the KIIS. In the case of natural persons, including members of the project owner's administrative, management or supervisory bodies indicate, the name and function of the person; in case of legal persons indicate the name and the registered office.

## ii. The following responsibility statement:

- «The project owner declares that, to the best of its knowledge, no information has been omitted and is materially misleading or inaccurate. The project owner is responsible for the preparation of this KIIS»
- B. Principal activities; products or services offered
- C. A hyperlink to the most recent financial statement of the project owner, if available, and in case these are not available, when these are expected to become available
- D. Description of the crowdfunding project, including its purpose and the main features.

# II. Part B: Main features of the crowdfunding process and conditions for the capital raising

- A. Minimum target capital to be raised or target funds to be borrowed in a single crowdfunding offering and the number of offerings that have been completed by the project owner or the CIF for the crowdfunding project
- B. Deadline for reaching the target to raise capital
- C. Information on the consequences if the target capital is not raised by the deadline
- D. The maximum offering amount when different from the target capital set out in point A of Part B.
- E. Amount of own funds committed to the crowdfunding project by the project owner. Where such commitment has not taken place, a relevant negative statement has to be included.
- F. Change of the composition of the project owner's capital.
- H. The existence (or the absence) and conditions of a pre-contractual reflection and/or withdrawal period for investors who qualify as retail clients.

#### III. Part C: Risk Factors

Presentation of the main risks associated with funding the crowdfunding project, with the sector, the project owner and the transferable securities, including geographic risks, where relevant.

## IV. Part D: Information related to the offering of transferable securities

A Total amount and type of transferable securities to be offered

- B. Subscription price.
- C. Whether oversubscriptions are accepted and how they are allocated.
- D. Terms of subscription and payment.
- E. Custody and delivery of transferable securities to investors
- F. Whether the investment is secured by a guarantor or collateral and in the affirmative:
- (i) Whether that guarantor or collateral provider is a legal person;
- (ii) The identity, legal status and contact details of that guarantor or collateral provider;
- (iii) Information on the nature and the terms of the guarantee or collateral;

Where the investment is not secured by a guarantor or collateral, a relevant negative statement has to be included.

- G. Where applicable, a firm commitment to buy back the transferable securities or admitted instruments for crowdfunding purposes and the time period for such a buyback.
- H. For non-equity instruments, the nominal interest rate, the date from which interest becomes payable, the due dates for interest payments, the maturity date and the applicable yield.

## V. Part E: SPV information

A. Whether and to what extent there is an SPV interposed between the project owner and the investor:

B. Contact details of the SPV.

Where no SPV is interposed, a relevant negative statement to this end to be included.

#### VI. Part F: Investor rights

A. Key rights attached to the transferable securities.

- B. Restrictions to which the transferable securities are subject, including shareholder agreements or other arrangements preventing their transferability.
- C. Description of any restrictions on the transferring of the transferable securities.
- D. Opportunities for exiting the investment.
- E. For equity instruments, distribution of capital and voting rights before and after the capital increase resulting from the offer (assuming that all the transferable securities will be subscribed).

## VII. Part H: Fees, information and legal redress

- A. Fees charged to, and the costs incurred by, the investor in relation to the investment, including administrative costs resulting from the resale of transferable securities.
- B. Where and how additional information about the crowdfunding project, the project owner and where applicable the SPV can be obtained free of charge.
- C. How and to whom the investor may address a complaint about the investment or about the conduct of the project owner or about the crowdfunding services provider.